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FORMATION

Diplôme le plus élevé:

2016 HDR

Autres diplômes:

1997 Doctorat en Sciences de Gestion, Université Paris 1 Panthéon-Sorbonne, France

PUBLICATIONS SCIENTIFIQUES

Articles classés

AKROUT, H., A. G. WOODSIDE, "Trust Climate in International Business-To- Business E-Negotiations: Antecedents, Processes, and Outcomes", *Journal of Business to Business Marketing*, 2023 (ABDC :B, CNRS :4, ABS :2)

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AKROUT, H., K. RAÏES, A. WOODSIDE, *New Insights on Trust in Business-to-Business Relationships A multi-Perpective Approach*, Emerald Group Publishing Limited, 2019

Chapitres d'ouvrage

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